

BIDDER: Dewey Ford Inc.

STATE OF IOWA SPECIFICATIONS FOR 2004 PASSENGER VEHICLES

COMPACT SIZE FOUR (4) DOOR STATIONWAGON, EPA DEFINED. PASSENGER AND CARGO SPACE MUST BE LESS THAN 130 CU. FT.

VEHICLE MAKE:	<u>Focus</u>
MODEL:	<u>WAGON P36 650F SE.</u>
DELIVERY	<u>60</u> DAYS ARO
EPA HIGHWAY MPG:	<u>31</u>
EPA PASSENGER & CARGO AREA	<u>131</u>
DOES THIS VEHICLE MEET THE REQUIREMENTS TO BE CLASSIFIED AS AMERICAN MADE?	<u>X</u> YES ____ NO
INITIALS	<u>LOQS</u>

OPTION ORDER #		BASE VEHICLE MINIMUM SPECIFICATIONS
<u>50A</u>	S1	SPEED CONTROL - Factory standard
<u>STD</u>	S2	MIRRORS - Interior: day - night - Exterior: left & right side
<u>572</u>	S3	AIR CONDITIONING - Standard factory package installed
<u>STD</u>	S4	SEATING - Standard, with cloth fabric upholstery
<u>STD</u>	S5	FLOOR COVERING - Carpeted passenger area color coordinated, carpet cargo area.
<u>STD</u>	S6	GLASS - Windshield & all windows tinted
<u>STD</u>	S7	REAR WINDOW DEFROSTER - Electric, heated wire type; factory installed
<u>STD</u>	S8	REAR WINDOW WIPER/WASHER - Factory installed
<u>583</u>	S9	RADIO - AM/FM stereo with CD single player. Factory installed with speakers.
<u>STD</u>	S10	MOLDINGS - Body side with vinyl insert full length between wheel wells. STICK ON TYPE NOT ACCEPTABLE UNLESS FACTORY INSTALLED.

OPTION ORDER #		BASE VEHICLE MINIMUM SPECIFICATIONS
STD	S11	WIPERS - Intermittent windshield wipers, with washers
STD	S12	12 Volt Power Point
50A	S13	STEERING COLUMN - Tilt
STD	S14	ENGINE - 4 cylinder, minimum 1.8 liters EFI <u>2.0L</u>
650F	S15	TRANSMISSION - Automatic, 4 speed
STD	S16	BATTERY - Standard, factory recommended, Maintenance free <u>58</u> amp <u>450</u> CCA
STD	S17	WHEEL COVERS - Standard
STD	S18	TIRES - 4 each standard size radial. All season tread when standard. Standard production temporary spare.
STD	S19	BRAKES - Power brakes and steering, Power disc front
STD	S20	COOLANT SYSTEM - Coolant Recovery System
STD	S21	STEERING - Power Steering
STD	S22	HEADLIGHTS - Equipped with halogen headlights
STD	S23	SEATBELTS - Front and rear shoulder/lap belts.
STD	S24	Clear Coat Paint

Base Price: \$ 12,456.43

OPTIONS WHICH MAY BE REQUIRED:

OPTION ORDER #	PRICE		DESCRIPTION
STD	—	0-2	Transmission, 5 speed manual
LOCAL	25.00	0-3	Fabric Upholstery treated to resist stains
60A	374.00	0-4	Power LH and RH mirror
942	35.00	0-5	Daytime running lights
41H	31.00	0-7	Engine Block Heater
552	356.00	0-8	Anti-lock brake system
60A	374.00	0-10	Power windows and locks
STD	—	0-12	Front and rear color keyed floor mats
LOCAL	25.63	0-13	Smokers package, cigarette lighter and ashtray installed. OEM authorized.
LOCAL	1500.00	0-14	Manual, CD Rohm or hardback

ITEM 4.0 - BASE VEHICLE WITH THE FOLLOWING OPTIONS:

	DAS
0-4	Power RH LH Mirror
0-7	Engine Block Heater
0-8	Anti-Lock Brake System
0-10	Power windows and locks

PRICE:	\$ 12,805.43	Each
FOB:	Des Moines, Direct Factory Delivery	
ESTIMATED QUANTITY:		50
EPA HIGHWAY MPG:	31	
PRE-DELIVERY INSPECTION ALLOWANCE	\$ 0	per vehicle

ITEM 4.1- BASE VEHICLE WITH THE FOLLOWING OPTIONS:

	DOT
0-10	Power Windows and locks
0-12	Front and rear color keyed floor mats
0-13	Smokers package, cigarette lighter and ashtray installed. OEM authorized.

PRICE:	\$12,457.06	Each
FOB:	DOT - Ames, Dealer Delivered	
ESTIMATED QUANTITY:		3
EPA HIGHWAY MPG:	31	
PRE-DELIVERY INSPECTION ALLOWANCE	\$ 0	per vehicle

Enclosure 4

ITEM 4.2- BASE VEHICLE WITH THE FOLLOWING OPTIONS:

	UNI
0-4	Power LH and RH mirror
0-7	Engine block heater
0-8	Anti-lock brake system
0-10	Power Windows and locks

PRICE:	12,805.43	Each
FOB:	UNI-Cedar Falls – Dealer Delivered	
ESTIMATED QUANTITY:		2
EPA HIGHWAY MPG:	31	
PRE-DELIVERY INSPECTION ALLOWANCE	\$ 0	per vehicle